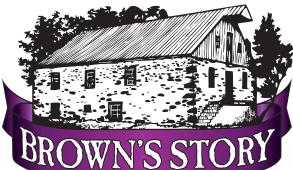
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F.M. Brown's Sons, Inc.® 205 Woodrow Avenue • Sinking Spring, PA 19608 800-334-8816 • petinfo@fmbrown.com • www.fmbrown.com



My Great-Great Grandfather, water powered grist mill that was

George Brown, purchased a built in 1843. (It's featured in the

illustration above and protected as a national historic landmark that still stands today). He used mill stones to grind the grains to produce farm animal feed and flour from the wheat he grew on his farm.

Franklin Brown, one of George's sons, joined his father in the business that he directed until he retired in 1920. As our country was celebrating the dawn of the 20th century, Brown's business started on its path of expansion and growth with the addition of Franklin Brown's four sons, the third generation, into the family business.

The four sons formed a partnership called F.M. Brown's Sons that was later incorporated in 1948. Each son successfully established separate but supporting divisions of F.M. Brown's including a large animal food division in Birdsboro, PA; the flour division in Sinking Spring, PA which later moved into a new plant in Fleetwood, PA; a working farm in Douglassville, PA and a fuel oil and coal division in Reading, PA. Later, their sons, the fourth generation of Brown's, entered the corporation.

In 1960, Harvey Brown, my Father and a member of the fourth generation of F.M. Brown's, moved his family to Sinking Spring, PA and began selling large animal foods that were produced by his brother in Birdsboro, PA. Harvey enjoyed a thriving business and had many trucks lined up waiting to be loaded with feed for their farm animals.

He then began to notice that farmers in the area were selling their land to developers and that it was time to think about the prospect of reinventing his business. Harvey noticed that people in the suburbs were setting up wild bird feeding stations in their backyards. He enjoyed the hobby but had difficulty finding a good quality wild bird food in the area. He began to explore the business of producing wild bird food at his facility. He channeled his entrepreneurial spirit, did his research, and spent endless hours setting up the plant to produce and package wild bird food. This was a brand new venture for F.M. Brown's.

With blood, sweat and tears, Harvey built his division from the ground up and made innovations in manufacturing procedures, including his exclusive five-stage cleaning process. He had no tolerance for dust, dirt or inferior ingredients. With his high standards, he established us a hobbyist quality wild bird food company that caters to people who are true hobbyists, interested in bringing beautiful songbirds into their backyard feeding stations. His loyal customers were so impressed with his wild bird food that they asked him to produce companion pet foods as well. He remembers when he received his first full truckload order for wild bird and companion pet food and how he celebrated that day.

Now under the supervision of the fifth generation of Brown's, Marianne Brown Egolf as Manager of the division and Sue Brown as Sr. Vice President of Sales and Marketing, we have expanded the Sinking Spring facility in order to keep up with the demand for our trusted brands, licensed products, and private label companion pet and wild bird products that are sold and recognized throughout the world. We're proud to have "stepped up to the plate" and reinvented the business again. My dad, Harvey Brown, was there to guide us all the way through the expansion with encouraging words and instilling us with his values, high standards, and work ethic. He still is actively involved in overseeing the business and we consult him regularly.

F.M. Brown's has grown into five manufacturing facilities with many divisions including fuel oil and coal, a working farm, pigeon feed, grass seed, companion pet food and treats, wild bird food, equine treats, pond food, farm animal foods, and of course flour for the snack industry. We'll continue our legacy into the sixth generation

who will hopefully one day pass the business onto their children ... the 7th generation of Brown's.

FROM OUR FAMILY TO YOURS!

Brown's[®] offers standard and custom tailored plan-o-grams, displays and POP to fit the needs of your store... and your valued customers.

We offer 3', 4', 8' and 16' standard plan-o-grams designed to maximize retail space and increase sales & profits. Choose from one of our pre-existing plan-o-grams or let us customize something to fit your needs.

Extreme!™ Gourmet				
Pet Bird Food	GOOD	BETTER	BEST	•
ret bira roou			Gourmet	



Extreme![™] Gourmet blends are foods and treats, all-in-one, fortified with vitamins and minerals. These enticing daily diets are loaded with a medley of delicacies such as fruits, veggies, seeds, grains, and nuts your companion pet will find simply irresistible. The colorful shapes and textures in each blend add variety to help make mealtime fun and a source of activity to help reduce cage boredom.



ltem #	Product Description	Cs. Pk	ltem #	Product Description	Cs. Pk
44512-0	5 lb. Extreme!™ Gourmet Parrot Food	3	44503-8	5 lb. Extreme!™ Gourmet Cockatiel Food	3
44485-7	8 lb. Extreme!™ Gourmet Parrot Food	3	44506-9	5 lb. Extreme!™ Gourmet Parakeet Food	3

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Extreme!™ Gourmet Small Animal Food

Food & Treat, All-in-One!

BETTER

Gourmet

GOOD

They're loaded with real fruits, nuts, veggies, seeds and grains, plus beneficial bacteria and natural preservatives.



			ltem #	Product Description	Cs. Pk
ltem #	Product Description	Cs. Pk	44490-1	3 lb. Extreme!™ Gourmet Hamster Food	6
44491-8	5 lb. Extreme!™ Gourmet Pet Rabbit Food	3	44489-5	5 lb. Extreme!™ Gourmet Guinea Pig Food	3
44492-5	8 lb. Extreme!™ Gourmet Pet Rabbit Food	4	44488-8	8 lb. Extreme!™ Gourmet Guinea Pig Food	4

F.M. Brown's Sons, Inc. | petinfo@fmbrown.com | www.fmbrown.com | 5

Extreme!™ Gourmet Treats for Pet Birds



Extreme![™] Treats are great snacks, treats, or rewards for your pet birds and small animals.We blended a medley of natural fruits, berries, veggies seeds and grains to create a variety of different flavors for your pet's diet. Extreme![™] Treats benefit the overall wellbeing of your companion pet while making feeding time fun & exciting!



Spicy Santa Fe Parrot Treat It's jam-packed with everything healthy under the sun... natural, chunky, chewy, crunchy fruits, nuts, veggies & spicy peppers!



Mini Corn-on-the-Cob Fun-to-nibble treat for a variety of pet birds & small animals. This delicious natural treat is also fun to pop!



Trail Mix Parrot Treat A crunchy, chewy & spicy treat for parrots & macaws. With real spicy peppers that birds love!



Trail Mix Small Bird Treat A crunchy, chewy & spicy treat for cockatiels, lovebirds, parakeets, canaries & finches. With real spicy peppers that birds love!

Item#	Product Description	Cs. Pk.	Item#	Product Description	Cs. Pk.
41590-1	20 oz. Extreme!™ Spicy Santa Fe Parrot Treat	6	44501-4	4 oz. Extreme!™ Trail Mix Small Bird Treat	12
44471-0	4 oz. Extreme!™ Mini Corn-on-the-Cob	8	44499-4	6 oz. Extreme!™ Trail Mix Parrot Treat	6

They're loaded with EXTREMEly great fruits, nuts, & veggies!



Select Seeds Pumpkin seeds, watermelon seeds, cantaloupe seeds, & squash seeds.



Sweet Potato Sticks Rich in antioxidants and packed full of vitamins & minerals.



Trail Mix Hamster Treat This healthy treat is loaded with antioxidant berries, wheel-shaped pasta, coated peanuts, puffed rice, & corn nuggets.



Fruit & Nut Small Animal Treats

Loaded with extremely great fruits, nuts, seeds and veggies including apricots, mangos, shelled almonds, peanuts, whole corn, papaya, raisins, kiwi, and more! For a variety of small animals.



Wild! Crunchy n' Chunky Treats

Real chunky, chewy fruits, exotic nuts & delectable crunchies. A tropical treat feast!



Crinkle Crisps[®] with Fruit

The unique ridge design of this crunchy fruit flavored treat promotes tooth and gum health in small animals. They're gluten-free and fun to eat!

ltem#	Product Description	Cs. Pk.	ltem#	Product Description	Cs. Pk.
44519-9	5 oz. Extreme!™ Select Seeds Treat	8	44497-0	6 oz. Extreme!™ Fruit & Nut Small Animal Treat	8
44510-6	3.5 oz. Extreme!™ Sweet Potato Sticks	12	44507-6	4 oz. Extreme!™ Wild! Crunchy n' Chunky Treats	12
44592-2	4 oz. Extreme!™ Trail Mix for Hamsters	10	44465-9	I oz. Extreme!™ Crinkle Crisps® with Fruit	18

Extreme!™ Gourmet Treats for Small Animals



HOOPS™

Crispy-crunchy, fun to eat berry flavored treat. Hoops also contain probiotics to help support digestive system health.



Baked Pretzels Easy to grasp, crunchy & colorful pretzels with natural berry flavor. Makes feeding time fun & exciting for small animals.



Tropical Treasures[™] Real papaya & pineapple with zesty fruit flavors. Treasured by hamsters, guinea pigs, rabbits & chinchillas.

Extreme!™ Gourmet Treat Bars for Pet Birds & Small Animals



ltem#	Product Description	Cs. Pk.			
44467-3	2 oz. Extreme!™ Hoops™ Small Animal Treat	12	ltem#	Product Description	Cs. Pk.
44941-8	2 oz. Extreme!™ Baked Pretzels Treats	8	44483-3	5 oz. Extreme! Treat Bars Twin Pack for Rabbits, Guinea Pigs & Chinchillas	6
44465-9	I oz. Extreme!™ Crinkle Crisps® with Fruit	18	44480-2	5 oz. Extreme! Treat Bars Twin Pack for Parakeets, Canaries, Finches, Cockatiels & Lovebirds	6



Birds Love It!

Brown's[®] Spray Millet is grown and harvested in the USA. It's an excellent daily treat for domestic pet birds. Birds love spray millet because it's rich in carbohydrates and protein. This highly palatable nutritious treat and supplement can be enjoyed daily! Your birds will find spray millet simply irresistible



4 ct. Blueberry Recipe Calcium Coated Spray Millet

With thick, rich, energy-boosting honey and natural cuttlebone calcium. It's rich in carbohydrates and protein; a great treat for your pet birds!



4 ct. Strawberry Recipe Calcium Coated Spray Millet

With thick, rich, energy-boosting honey, natural cuttlebone calcium, and delicious real strawberry. It's rich in carbohydrates and protein.



4 oz. Millet Spray

Millet Spray is a natural and delicious treat. It's fieldfresh and American-grown. All types of pets and wild birds relish our plump, sun-cured millet sprays!



7 oz. Millet Spray

Millet Spray is a natural and delicious treat. It's fieldfresh and American-grown. All types of pets and wild birds relish our plump, sun-cured millet sprays!



16 oz. Millet Spray

Millet Spray is a natural and delicious treat. It's fieldfresh and American-grown. All types of pets and wild birds relish our plump, sun-cured millet sprays!



Mini Spray Millet

An excellent daily treat and supplement for pet birds! They're easier to feed than large millet sprays. Mini Spray Millet can be placed directly into your pet's food bowl or mixed into their food. They're the ideal size for birds to hold and devour!

ltem#	Product Description	Cs. Pk.	Item#	Product Description	Cs. Pk.
42407-I	4 ct. Blueberry Recipe Calcium Coated Spray Millet	6	42398-2	7 oz. Extreme!™ Natural Millet Spray	12
42394-4	4 ct. Strawberry Recipe Calcium Coated Spray Millet	6	42417-0	I6 oz. Extreme!™ Natural Spray Millet	6
42403-3	4 oz. Extreme!™ Natural Millet Spray	24	42396-8	8 oz. Extreme!™ Natural Mini Spray Millet	12

Extreme!™ Natural Premium Western Timothy Hay



The Softer, Leafier H

Net Wt. 48 oz. (1.36kg)

t Wt. 24 oz. (0.68ks

TASTE

Need to Ch For Rabbits, Guinea Pigs, Ch and Other Small Animals

TEXTURE

Chinchillas

2kg)

Timothy Hay is an exceptional long strand fiber and roughage source for small animals. It can be fed free choice, and should consist of two thirds of the daily diet of rabbits, guinea pigs and chinchillas.

Our select hay is 100% U.S.A. grown and harvested, sourced from the U.S. Northwest, the provider of the world's highest quality hay. For optimum freshness, this premium hay is harvested from weed-free fields, wafer cut, and cured. It's compressed into large bales to maintain color and freshness and stored indoors until packaged into our 24, 48 and 96 oz. sizes.

Our hay is harvested at the peak of maturity. This ensures a proper seed head and stem to leaf ratio, resulting in the softest, leafiest hay small animals prefer to eat.

- · Wafer cut hay makes feeding time easy with less mess
- High-fiber hay supports digestive system function & dental health
- Field fresh sweet aromatic soft hay with a balance of taste and texture pets prefer
- All-natural, nutritious, select , Western Timothy Hay with no artificial flavors, colors, or preservatives
- · From field to indoor storage for maximum freshness
- · Scientifically tested, thoroughly inspected, and carefully hand packed for optimum quality and freshness

Cs. Pk Item# **Product Description** 55010-7 24 oz. Extreme! Natural Timothy Hay 55012-1 48 oz. Extreme! Natural Timothy Hay 55014-5 96 oz. Extreme! Natural Timothy Hay

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Grown & Harvested

Extreme!™ Natural Botanical Hay

It's What Small Animals SHOULD Eat!

In the wild, rabbits, guinea pigs, and other small animals eat grass (hay), flowers, herbs, leaves and roots which are high in fiber and contain natural nutrients, vitamins, minerals and proteins. This type of hay is designed to replicate this natural type of diet. Your small animal's diet should always include fresh hay, good quality pellets, water and fresh vegetables.

Extreme![™] Natural Botanical Hay is a natural blend of aromatic flowers, herbs and leaves with a healthy portion of our soft timothy hay. This fragrant and enticing Botanical Hay delivers long-strand fiber and an array of supportive nutritional and digestive benefits.



BROWN'S STORY

Built in 1843 and registered as a National Historic Landmark, Brown's water-powered grist mill stands on Monocacy Creek in Pennsylvania. The old grist mill remains as solid as the day George Brown built it six generations ago.

It functions as a constant reminder of the strength, tradition, and integrity on which our company was built. 178 years later, Brown's has become a national leader in animal nutrition products. The foundation of the past and the ideas of the present have blended into what we know as Brown's today.

*ČLICK", our pet mouse, says visit Brown's website at... www.fmbrown.com

