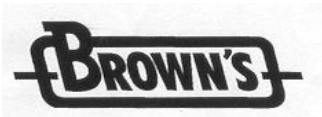


Customer: Joe Doe

F.M.BROWN'S SONS, INC.
PO BOX 67, BIRDSBORO, PA
610-582-2741 OR 1-800-362-6455

PROJECTED GAME BIRD *
FEED USAGE - 02/22/10



BASED ON: 10,000 PHEASANTS

AGE WEEKS	FEED SUGGESTED	<i>Now Containing Phytase</i>	FEED/BIRD EACH WK.	FEED /PERIOD LBS./BIRD	EXPECTED NO. BIRDS	TOTAL FEED EACH PERIOD
1-2 WKS.	26% TURK. STARTER A CRUMBS. + Apex 29% TURKEY PRE-CHARGER A + Apox		0.20	0.40	10000	4000
3-6 WKS.	26% TURK. STARTER A CRUMBS. +Apex		0.40	1.60	9500	15200
7-14 WKS.	21% TURKEY GROWER NT PEL. + Apex		1.00	8.00	9200	73600
15-18 WKS.	15% GAME BIRD GROWER II PEL		1.10	4.40	8750	38500
18 - MKT.	GAME BIRD MAINTENANCE		1.00	?	?	?

BASED ON: 10,000 QUAIL

AGE WEEKS	FEED SUGGESTED	<i>Now Containing Phytase</i>	FEED/BIRD EACH WK.	FEED /PERIOD LBS./BIRD	EXPECTED NO. BIRDS	TOTAL FEED EACH PERIOD
1-2 WKS.	29% TURK.PRE-CHARGER A + Apex		0.10	0.20	10000	2000
3-6 WKS.	26% TURK. STARTER A CRUMBS. +Apex		0.15	0.60	9500	5700
7-14 WKS.	21% TURKEY GROWER NT PEL. + Apex		0.25	2.00	9200	18400
15-18 WKS.	21% TURKEY GROWER NT PEL. + Apex		0.35	1.40	8750	12250
19-24 WKS.	15% GAME BIRD GROWER II PEL		0.35	2.10	?	?

BASED ON: 10,000 CHUCKERS

AGE WEEKS	FEED SUGGESTED	<i>Now Containing Phytase</i>	FEED/BIRD EACH WK.	FEED /PERIOD LBS./BIRD	EXPECTED NO. BIRDS	TOTAL FEED EACH PERIOD
1-2 WKS.	26% TURK. STARTER CRUMBS.+Avatec +Ap 29% TURKEY PRE-CHARGER A + Apox		0.15	0.30	10000	3000
3-6 WKS.	26% TURK. STARTER CRUMBS.+Avatec+Ap		0.30	1.20	9500	11400
7-14 WKS.	21% TURKEY GROWER NT PEL. + Apex		0.55	4.40	9200	40480
15-18 WKS.	15% GAME BIRD GROWER II PEL		0.75	3.00	8750	26250
18 - MKT.	GAME BIRD MAINTENANCE		0.75	?	?	?

TOTAL: 250780

* FEED USAGE CAN VARY GREATLY WITH BREED, WEATHER, ETC. THESE CALCULATIONS REPRESENT ESTIMATES OF FEED USAGE AND GAIN

29% TURK.PRE-CHARGER CRUMBS. R ** 9000

26% TURKEY STARTER CRUMBS. 32300

** NEED TO ORDER IN MINIMUM OF 2 TON IN BAG OR BULK.

21% TURKEY GROWER NT PEL. 144730

15% GAME BIRD GROWER II PEL. 64750

>>>>>see back for pricing information <<<<<

GAME BIRD MAINTENANCE ?



F.M.BROWN'S SONS, INC.
PO BOX 67, BIRDSBORO, PA
610-582-2741 OR 1-800-362-6455

February 22, 2010

QUOTE FOR: Joe Doe

*Now Containing
Phytase*

QUOTE ONLY - FOR PLANNING PURPOSES

BASED ON PRICES WEEK OF 2/22/2010

DELIVERED PRICE BASED ON 20 TON COMBINED BULK LOTS
 WITHIN 100 MILES OF BIRDSBORO - ASK ABOUT DEDUCTIONS
 FOR MORE LOCAL DELIVERIES
 DEDUCT AN ADDITIONAL 2% FOR CASH IN 30 DAYS

FEED	FORM	QUANTITY LBS.	CURRENT PRICE	TOTAL PRICE
29% TURKEY PRE-CHARGER A CRUMBS. (.0175% Amprol + .5 lbs. Apex / ton)	BULK	9,000	\$24.32 /CWT	\$2,188.80
26% TURKEY STARTER CRUMBS. (FORMULA #230-1 1/4 lb. Avatec + .5 lbs. Apex / ton)	BULK	32,300	\$18.74 /CWT	\$6,053.02
21% TURKEY GROWER NT PEL.+ APEX (FORMULA 231 - LB.NEO-TERRA 50/50+.5 lb Apex / ton)	BULK	144,730	\$16.42 /CWT	\$23,764.67
15% GAME BIRD II PEL. (FORMULA #232 - NON-MED.)	BULK	64,750	\$14.15 /CWT	\$9,162.13
13% GB MAINTENANCE PEL. (FORMULA #222 - NON-MED.)	BULK	?	\$12.85 /CWT	?

TOTALS : 250,780 Lbs. Feed \$41,169
125 Tons Feed

30,000 Birds less mortality Estimated Feed Cost / Bird \$1.37