

HEIFER RAISING AGREEMENT

BETWEEN F.M. BROWN'S SONS, INC. (FARM DIVISION)
35 Brown's Mill Rd., Douglassville, Pa. 19518 (610 – 582 – 4591)

AND _____ (Hereafter referred to as Owner)

I. F.M. BROWN'S SONS, INC. AGREES TO PROVIDE THE FOLLOWING:

1. Care and housing for up to 180 head of heifers at any one time between weaning age and a period approximately two weeks prior to projected freshening date.
2. Heifers will be fed a ration based on generally accepted standards published by the USDA and the National Research Council (NRC) with a goal of achieving a pre-freshening weight of approximately 1200 lbs. by 24 months of age. This ration will consist of forages, pasture when available, and grains as determined by F.M. BROWN'S SONS, INC.
3. Heifers will be vaccinated when received, and each fall thereafter for IBR, BVD, PI3, Pasteurella Haemolytica, and 5 strains of Lepto. In addition each heifer will receive one vaccination for rabies and most will receive a vaccination for Pink Eye depending on time of year and size of heifer.
4. If not done before arrival, heifer will be dehorned using an electric dehorner.
5. All heifers will be wormed in October and April of each year using Safeguard Wormer Pellets.
6. Heifers, which are open, will be bred at the owner's expense to a bull of the owners choosing from Genex, Select Sire Power, or another mutually agreed upon bull stud. Pregnancy exams, synchronizing shots, and implants given specific animals will be billed at cost to the owner of the heifer.
7. Heifers will be weighed upon arrival at the farm and thereafter within the last five days of each month on a farm scale maintained by F.M. BROWN'S SONS, INC., and the weights of each heifer reported to the owner. A final weight will be obtained on the day heifers are loaded to return to the owner. Owner agrees to accept the weights obtained by this procedure and as provided by F.M. BROWN'S SONS, INC.
8. F.M. BROWN'S SONS, INC. will provide the best care possible, but does not warrant that each heifer will become pregnant. In addition we accept no liability for animals which become injured or must be culled for other reasons. If an animal is culled, the owner will receive the cull sales value as determined by sale at auction of said animal less cost of trucking, auction costs, and Veterinarian costs associated with treatment of said animal.

OWNER AGREES TO THE FOLLOWING:

1. To provide disease-free heifers with adequate identification including health papers and estimated or exact date of birth. Owner warrants that he/she is sole owner of said heifer(s).
2. Not to sell or transfer ownership of the animal while it is being raised under this agreement and stabled at the F.M. BROWN'S SONS, INC. farm.

3. To hold F.M. BROWN'S SONS, INC. harmless and free of liability for economic losses to said heifer (s) resulting from sickness, death or disabling injury, and for any current or future value this animal may have including but not limited to: pedigree value, future milk production, future offspring, etc.
4. To accept owner's animals back within four weeks of notification of intent by F.M. BROWN'S SONS, Inc. to discontinue the above agreement to raise heifers.
5. To pay all AI and Veterinarian expenses associated with synchronizing, breeding, and checking animals for pregnancy. Such expenses will be limited to actual charges made by Dr. Dennis Hoshall, his employee, or another Veterinarian of F.M. BROWN'S SONS, INC. choosing. These bills will be presented on a monthly basis.
6. To pay the following fees as billed within 30 days of billing date:
 - a) A \$30 per head admission fee for each heifer admitted into this program. This is a one time only fee for each heifer.
 - b) A \$5.00 dehorning fee using an electric dehorner for calves that arrive with horn buds.
 - c) To pay \$ 1.30 per lb. of body weight gain for heifers weighing up to 400 lbs.
 - d) To pay \$1.25 per lb. of body weight gain for heifers weighing between 401 and 600 lbs.
 - e) To pay \$1.20 per lb. of body weight gain for heifers weighing between 601 and 800 lbs.
 - f) To pay \$1.35 per lb. of body weight gain for heifers weighing between 801 lbs. and 1000 lbs.
 - g) To pay \$1.40 per lb. of body weight gain for heifers weighing between 1001 lbs. and 1200 lbs.
 - h) To pay \$1.50 per lb. of body weight gain for heifers weighing more than 1200 lbs.

All fees for admission must be paid on date of arrival. Monthly weight gain will be billed by statement the middle of the month following the month gain was recorded. Payment will be due and payable by the middle of the following month. All terms are Net 30 Days with no discounts applicable. Overdue accounts will be subject to standard terms and conditions shown on the back of all F.M. BROWN'S SONS, INC. invoices (see attached). All accounts must be current before heifers/cows will be released for return to owners. If accounts become 120 days or greater overdue, owner agrees to provide heifers as collateral toward the payment of such fees, and surrender ownership of heifers of equivalent value until such bills are paid.

FOR F.M. BROWN'S SONS, INC.

FOR OWNER:

DATE: _____

HEIFER MANAGEMENT PROTOCOL
F.M. BROWN'S SONS, INC. – FARM ACCOUNT
November 17, 2009

Upon Arrival – Animal Record Started

Heifers receive immediate access to hay and water in the isolation area near the barn and receive the following:

1. Observed for physical condition. (Notes recorded regarding condition including horns, extra teats, etc.)
2. Weighed and weight recorded.
3. Sprayed for lice & flies upon arrival.
4. Identified with ear tag provided by Brown's.

Heifers are isolated and observed for 2 weeks and are placed on a receiving ration:

1. Younger heifers receive 5 lbs. of Grow-N-Glow and free choice Alfalfa/Grass mixed hay.
2. Older heifers receive 1/3 of normal heifer TMR ration which is gradually increased over the two-week period plus free choice mixed grass hay.
3. All animals receive Aureo 4G Crumbles the first two weeks.
4. All animals are wormed after the first week using Brown's Worm-All Pellets added to their feed.

WEEK 2

1. Heifers are segregated by size and breeding status into respective grow-out groups.
2. Heifers are re-observed for conformation problems such as long toes, leg sores, etc. and treated as necessary.
3. Dehorned if necessary.

WEEK 4

1. Vaccinated for Pink Eye (Pink Eye Shield XT4 from Novartis)

WEEK 8

1. Vaccinated for Clostridium (Blackleg) – 7 Strain Shot and Vaccinated for Rabies

WEEK 12

1. Vaccinated for Clostridium (Blackleg) – 7 Strain Shot – Booster Shot

WEEK 16

1. Vaccinated for Triangle 9 PHK Vaccine (IBR, BVD, PI3, 5 Strains of Lepto, Pasteurella Haemolytica)

WEEK 20

1. Vaccinated with Triangle 9 PHK Booster Vaccine.

DAILY

1. Animals receive their daily feed allotments at a preset time.
2. Animals are observed for physical condition.
3. Animals are observed for signs of heat. AI breeder is called as needed when animal is in heat.

MONTHLY

1. Heifers are weighed monthly on last normal working day of the month
2. Weights are recorded and invoices produced and mailed to each client
3. Breeding status is monitored using breeding wheel
4. Veterinarian checks for pregnancy on monthly basis
5. Animals are regrouped based on size and pregnancy status
6. Animals are sprayed for lice and flies when weighed

YEARLY

1. Animals receive a booster shot for Rabies, Triangle 9, and Clostridial 7 once each year in the fall

AS NEEDED

1. Animals are picked up or delivered to client's location.
2. Body temperatures are taken if heifers look stressed, and animals appearing sick are treated.
3. Problems are communicated back to clients regarding injury, difficult breeding, etc.
4. Animals are trucked between various farm locations.